

Scott & Sunny Townsend, Your Partners in Real Estate Two Great Companies ... One Exceptional Team

Experience. Knowledge. Passion. That's what sets Scott and Sunny Townsend apart from countless other realtors.

The husband and wife team offer expertise in all aspects of residential real estate in Scarborough and the greater Portland area. The Townsends recently joined Keller Williams Realty, located in Portland, because of the company's business model and unique agent - partner relationships.

As Keller Williams realtors, the couple continues to help people make lasting memories at Scarborough's Higgins Beach.

"We are Higgins Beach's realty resource," Sunny Townsend says. "We help owners maximize their real estate investments through sales and vacation rentals and we represent buyers, whether they're local or out of state, either moving to the area or buying a vacation home. We do it all."

Scott and Sunny Townsend own and operate HigginsBeachMaine.com, a full-service Web site that offers information about vacation rentals, local businesses and the beach community. It's a helpful resource for summer visitors and property owners alike.

Scott Townsend has 10 years of experience in Higgins Beach real estate and seven years of experience selling property. The couple began working together five years ago. Their expertise, energy and enthusiasm have made them the area's real estate



Sunny & Scott Townsend

leaders. With their friendly and personable service, buying or selling a home is a painless experience.

Even in last year's flat market, the Townsends saw an 18 percent increase in real estate sales volume and a 28 percent increase in their cottage rental business. With a previous agency, they were the top producers for 2007.

Behind the numbers are satisfied clients who continue to trust the Townsends with all of their real estate needs.

"The majority of their clients are referrals or repeat customers," says Scott Townsend.

"We tailor our approach and strategy to best represent our client and the current market conditions," Sunny Townsend says. "We end up with a long-term relationship with our clients."

The Townsends are passionate about the Higgins Beach area because it's where they live, work and play. Scott Townsend has fond

memories of summer vacations at his grandmother's beach cottage.

"That's the reason I moved to Maine," he says of the scenic beach. "It's a regular part of our lives."

Sunny Townsend says she too fell in love with the coast. The couple became engaged at Higgins Beach and was later married there. Today, they live in the area and have their own Scarborough investment properties. They are also actively involved in the community as supporters of the Friends of Scarborough Marsh and sponsors of the annual Earth Day clean up.

Whether you are buying or selling your home or searching for a beautiful vacation rental, Scott and Sunny Townsend can make it happen. Make the call today.

For more information about buying, selling or renting a home in Scarborough, contact Scott Townsend at ScottTownsend@KW.com or call 207-252-0720 or visit them at Keller Williams office at 50 Sewall St, 2nd Fl, Portland. Don't forget to visit their Web site to see property listings and learn why people keep coming back to Scott and Sunny.



**KELLER
WILLIAMS®**
REALTY



HigginsBeachMaine.com

For a Vacation, For a Lifetime